



www.raytownchamber.com

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

JUNE 2010

CHAMBER CONNECTIONS

INSIDE THIS ISSUE:

Raytown SummerFest	1
President's Corner, Royals Ticket Sales	2
Committee Updates, Member Ads	3
Jobs Now Program	4
<i>*Office Space for Rent*</i> Park Sales Tax, Royals Tickets	5
New Chamber Members Membership Renewals Business Spotlight	6
Member News/Events	7
June Calendar	8



For 2 BIG Days of Fun,
Friends & BBQ!!!

Located in Downtown Raytown

- Just north of 63rd Street & Raytown Road

*Ribs, Chicken, Brisket & Sausage available both days!
Eat In or Take It Home!*

Thu. June 10 - 4:00 to 10:00 pm *Carnival Only*

Fri. June 11 - 4:00 to 10:00 pm

*** BBQ Lunch Specials will start at Noon on Friday! ***
You should have received an order form by email!

6:30-9:30pm ~ Live Entertainment by
ALBERT FLASHER BAND

Sat. June 12 - 10:00 am to 10:00 pm

Chris Cakes will be flipping pancakes from 7 to 10 am!

11am - Yoga on the Lawn - by DLT Fitness Studio

10am-4pm - Raytown Rugrats Arena -
Ages 5 to 12: \$5.00 entrance fee - good for all day

10am-2pm - MOCHIP-Raytown Masonic Lodge #391 & FOP Lodge #50
FREE Missouri Child Identification program - 6254 Blue Ridge Blvd.

12-1pm Bicycle Rodeo - Sponsored by Raytown Police Department

1:00pm ~ "Sausage Sprint" Dachshund Races & All Breed Dog Costume Contest

4:30pm ~ Barbeque Cookoff Awards Presentation

6:00-9:30pm ~ Live Entertainment by
FOUR FRIED CHICKENS & A COKE

FESTIVAL PRESENTING SPONSOR



ENTERTAINMENT SPONSORS



BBQ COOKOFF SPONSOR:



PRESIDENT'S CORNER

If you know of someone looking for office space, the Chamber has office space available. The office space is located on the first floor and is approximately 840 square feet. Contact me if you have any questions or know of someone looking for office space. For more information see the enclosed information.

What do you think of the Chamber's new website? We are able to track our daily visits, what tag words people are using to find us on the internet, update on a daily basis if needed, add an item to the news section of the website that is then added to the Chamber's Facebook page and if needed forwarded out through Twitter. Spread the word, the Chamber needs a lot more Facebook friends!

Remember when you begin to think about an item or service you need, think Raytown first. Raytown has a lot of great businesses large and small that can help you with all your needs. In fact, if you do business with a Chamber member, let them know.

By the time you read your newsletter, we will only be days away from Raytown SummerFest & BBQ Cookoff. This is the 21st year for the BBQ and the fourth year for SummerFest. A special thank you to all the sponsors and volunteers who are helping to make SummerFest a huge success! We will have a sponsor board hanging in the large entertainment tent, please take a moment to look at the board and see all the businesses that have supported this event in one capacity or another. The next time you visit one of them, thank them for all the additional support.

The Raytown Times will be running a four page pullout that we will be able to hand out during the event. It will have a list of scheduled events, the sponsors, a map of the area, a list of the BBQ teams and vendors. Thanks Randy for helping us promote this worthwhile event.

Look for follow-up information in the July newsletter on SummerFest which will include pictures, ads and much more. If there is anything I can do, please do not hesitate to contact me. My door is always open, come by anytime!

Vicki Turnbow, President



Board of Directors

Ben Helt, Chair of the Board
Benetti's Coffee Experience

Patrick J. Searcy, Chair Elect
Power On Technologies

Pat Ertz, Treasurer
Public Water Supply District #2

Shawna Burns, Secretary
Commerce Bank

Dr. Tim Chirpich, Past Chair
Raytown Gregory Animal Health Cntr.

At Large Members

Ken Blom
Stratford Development Corporation

Bill Rabius
55 Raytown Partners

Rev. Dawn Weaks
Raytown Christian Church

Board Members

Kyle Batts
Batts Communications Service

Paula Fats Cannon
Blue Ridge Bank and Trust Co.

Pam Clark-McKinley
Clark's Appliances

Dr. David Fray
Fray Chiropractic Office

Jay Grimwood
Kansas City Baptist Temple

Loretha Hayden
Lutfi's Fried Fish

Andrew Loos
Missouri Funeral Care

Dr. Allan Markley
Raytown Quality Schools

John Ness
Associate Member

Peggy Sundquist
The UPS Store

Mahesh Sharma, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

Thank You to the following businesses and individuals
who purchased 20 or more tickets to
Raytown Night at the Royals!

Benetti's Coffee Experience
Cass Cassing
Infinity Building Service
Lighthouse Dental Employees & Friends
Raytown High Girls Basketball & Fans
The UPS Store
USA800, Inc. – Halstead, KS
USA800, Inc. – St. Joseph

Broome Cadillac
City of Raytown
Kansas City Baptist Temple
Public Water Supply Dist#2
Raytown Historical Society
Union Bank
USA800, Inc. – Raytown

COMMITTEE UPDATES:

Raytown Night at the Royals: Cass Cassing & Jason Hanson - Co-chairs

A group of about 1,100 came out to the game on May 21 to see the Royals beat the Colorado Rockies, 9 to 2. Ben Helt Chairman of the Board and owner of Benetti's Coffee Experience was able to throw out the first pitch and George Koepf of Edward Jones Investments was able to catch the first pitch. Vicki Turnbow received a Captain's Club award and the Raytown Police Department Color Guard looked great in displaying the flags.

Raytown SummerFest & BBQ Cookoff: Pam Clark-McKinley & Tom Gibbens - Co-chairs

Listed on the front page of this newsletter are the dates, times and some of the many events scheduled throughout the two days. Countless number of volunteer hours go into the planning and execution of this event. During the two days there are sponsor boards posted in the large entertainment tent as well as in the Raytown Rugsrats Arena (children's area) so please make sure you look at them and thank those businesses and individuals who donated to help make this event happen. In the July newsletter a full list along with ads for the top sponsors will be listed. The Chamber staff and Committee are proud of this event and as a Chamber member hope you are too.

Membership Development/Programs - Dr. Tim Chipirch & Paula Fats Cannon - Co-chairs

The Membership Development/Programs continues to work to bring quality programs to the monthly membership luncheons. If you have an idea for a topic or have heard a speaker that would be interesting, please call the Chamber office with the information. June's luncheon will be Power Networking and the July luncheon will have Tom Cole, Economic Development Administrator for the City of Raytown on hand to give us an update.

Raytown Chamber/Rotary Golf Tournament - John Ness & DeeDee Naumann-Co-chairs

Friday, August 6 at Royals Meadows Golf Course. Included in this newsletter is the golf flyer. Please look over it and send in your form today. Let's make this a great tournament!

MEMBER ADS

1% CASH BACK
when you finance your vehicle
with **Kansas City Credit Union!**

3 Metro Locations to Serve You:
www.kccu.net | 816.861.5700

*Savers receive 1% cash back on the amount financed with KCCU. Maximum rebate check \$50; minimum rebate check \$150. Additional restrictions may apply.



Joel Lawson Advanced Wealth Strategies

Joel Lawson, CWS[®], RFC

Comprehensive Wealth Management

Bus: 816.358.4966 Cell: 816.522.7816

www.Lawson1stFinancial.com * E Mail: jlw@1stAllied.com

Todd LeSage Executive Resource Administrator
Cell: 816.716.6067 * E Mail: tlesage@1stAllied.com

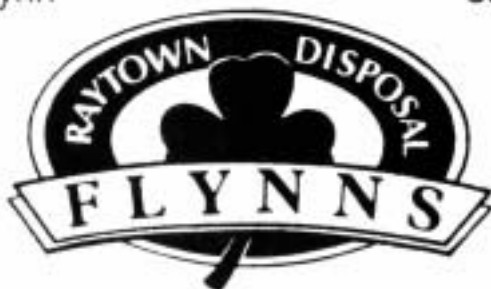
Registered Representative Offering Securities through
First Allied Securities Inc. - Member FINRA/SIPC
Advisory Services through First Allied Advisory Services, Inc.
An Advanced Equalities Company



Access to Opportunities

Jim Flynn

358-1211



P.O. BOX 9425

RAYTOWN, MO 64133

Advertise your business
to more than 400
Chamber Members in the
CHAMBER CONNECTIONS.

Business Card or 1/4 Page Ad Space Available
3 months or 1 year Run
All ads must be black & white.
All ads must be prepaid.

Contact the Chamber for more information.



On Monday, May 24 several Raytown businesses attended a question and answer session with Congressman Emanuel Cleaver about the JOBS Now Program he hopes to implement within the Fifth Congressional District. Many other communities have attended similar sessions. The JOBS Now Program is a federally funded program, using stimulus money, to put the unemployed back to work. If you were unable to attend and would like more information please contact Matt Orlovick from Congressman Cleaver's office at matt.orlovick@mail.house.gov or call Matt at 816-833-4545.

Jobs Now - Frequently Asked Questions

Q: What is the *Jobs Now* program?

A: *Jobs Now*, a new program initiated by Congressman Cleaver and funded by the American Recovery and Reinvestment Act, will provide an 80% wage subsidy for qualified employees hired after the program begins. Participating companies may satisfy the 20% match through payment of salary and/or fringe benefits. The subsidy will last approximately one year.

Q: Who will administer the program?

A: The Full Employment Council will qualify and maintain the pool of eligible workers, as well as handle payroll.

Q: Is my company eligible to participate?

A: Any business or nonprofit organization based in Missouri's Fifth Congressional District is eligible. Worksites will be subject to a safety inspection by the Full Employment Council.

Q: Are there any restrictions on the type of position that can be filled?

A: In general, no. However, *Jobs Now* will not subsidize any position that pays an annual salary greater than \$44,100. Positions must also be full-time. Employers may not lay off a current employee and immediately re-fill the position with the aid of the *Jobs Now* subsidy.

Q: Can I hire anyone I choose?

A: Employers will have full control over the workers they hire. However, workers must meet a household income guideline that will be determined by the state, and must be residents of Missouri's Fifth Congressional District. There are no requirements that employers retain employees for the duration of the subsidy period or for any period of time after.

Q: How many employees can I hire under the program?

A: There is no limit, though the funding is finite. Employers will be accommodated on a first-come, first-served basis.

Q: What is the process for hiring employees under the program?

A: Soon after the program launches, participating employers will be invited to attend a job fair, where potential employees can be pre-qualified, interviewed, and hired. Employees can also be hired after the job fair.

Q: How will the wage subsidy work in practical terms?

A: Employers can choose between two models. The Full Employment Council can reimburse employers on a regular basis for qualified payroll amounts, or employees can be maintained on a separate payroll administered by the Full Employment Council. In both scenarios, employers would still be responsible for contributing 20% of the employee's compensation.

Q: When will *Jobs Now* begin?

A: *Jobs Now* is targeted to be launched on July 1.

YOU
Could Be
~~ARE~~
HERE



OFFICE
SPACE
FOR LEASE

\$800 per month
Approximately 840 square feet
Some Utilities paid - Some maintenance provided
Terrific location - 5907 Raytown Trafficway

Space is perfect for office space

For more details or to see the space Call Vicki Turnbow at 816-353-8500
or email president@raytownchamber.com

PARK SALES TAX RENEWAL

The Board of Directors of the Raytown Area Chamber of Commerce voted unanimously at its April 2010 meeting to support the park sales tax renewal. The Chamber encourages all registered voters to go to their polling places and vote yes on this renewal on August 3, 2010.

The question on the ballot shall read: Shall the City of Raytown continue to impose an existing sales tax at a rate of one-eighth (1/8) of one cent for the purpose of funding local parks/storm water control within the city for a term of ten (10) years?

[] YES [] NO

M2M MEMBER 2 MEMBER DISCOUNT PROGRAM

Don't forget to check out the M2M (Member 2 Member) Discount Program participating businesses list on our website. www.raytownchamber.com

**SUPPORT YOUR FELLOW
CHAMBER MEMBERS!**

RAYTOWN AT THE ROYALS

**You may order the Raytown Chamber
discounted tickets online through
the Royals website.**

To order online:

1. Go to www.royals.com/groupevents
2. Scroll down to the
"Raytown Night at the K"
3. Click on the button: BUY TICKETS
4. Enter the password "raytown"

**You may purchase discounted
tickets for the following
2010 games:**

June 27 - July 30
- August 21 - September 5



CHAMBER RENEWALS

☺ **City of Raytown 1995**

Mayor David Bower, John Benson, Tom Cole, Pat Ertz, Jason Hanson, Teresa Henry, Michael Lightfoot, Beth Linn, Charlotte Melson, Kathie Schutte, Mahesh Sharma, Bill Van Buskirk
Christine White, Jeremy Willmoth

☺ **Bordner Installation Group Inc. 1990**

Cliff Fleenor

☺ **Broome Cadillac 1983** Paul Broome

Missouri Career Center 2003

Shirley Cliff, Steve Dempsey, Bob Robinson

☺ **AT&T 1990** Madeline Romious

☺ **McGilley & Sheil Funeral Home 2001**

Rich Carroll

☺ **REAP-Raytown Emergency**

Assistance Program 1997 Al Brown

Kansas City Star Co. 1993 Michelle Kelly

☺ **HyVee Catering 2008** Sam Horkman

Smith Bros. Hardware & Home Plumbing Ctr. 1984 Todd Glidewell

Shepherd's Center of Raytown 1992 Iris Miller

Kansas City Credit Union 2006 Annie Karr

Paradise Tanning 2006 Jim Knotts

Best Security Services 2008 Brian DeMoss

☺ **State Farm Insurance 1995** Sue Frank

☺ **Theodore J. Bowman 2007**

Raytown Educational Foundation 1997

Bob Kessel

☺ **United Way of Greater Kansas City 1995**

Gloria Fondren

☺ **Paul O. Dooley, Inc.-Health Care Advisors**

1996 Paul O. Dooley

Sibley Partners-The Trails at the Ridge Apartments 2008

Loanna Santiago, Keegan Bonebrake

Shaklee Products 1996 Claretta Mayhew

Kamp's Flowers 1996 Bill Kamp

☺ **Kansas City Baptist Temple 1995**

Tim Mensendiek, Jay Grimwood, Shane Par-Due

☺ **Goodheart Dental 2001** Tim Goodheart, DDS

NEW CHAMBER MEMBERS

KINGDOM WORKS KC

Val J. Ziegler

8531 Evanston Ave. Raytown, MO 64138

816-739-7273

info@kingdomworkskc.com

www.kingdomworkskc.com

HOME IMPROVEMENT

Recruited by self

KORNIS ELECTRIC SUPPLY INC.

Steve Holland

10012 E. State Route 350 Raytown, MO 64138

816-356-7700

Fax 816-356-7701

steve@kornis.com

www.kornis.com

ELECTRICAL

Recruited by Mike Apprill

HOLIDAY INN EXPRESS

& SUITES

Jimmy Griffin

8551 E. Blue Parkway Kansas City, MO 64133

816-997-9444

Jimmy.g@thehiesportcomplex.com

HOTEL

Recruited by staff

Welcome!

☺ *We would like to thank our members who gave 110%.*

Our Members in the News

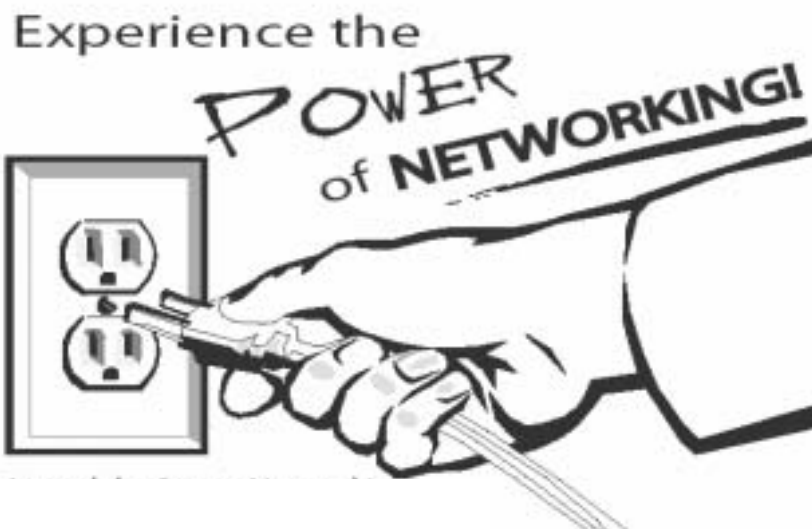


May
Morning Coffee at
Batts Communica-
tions
10409 E. 63rd Street



Congratulations to **Cathy Allie**, Director of Community Relations for the Raytown Quality Schools, has been named Outstanding Woman Leader in Missouri by the state's Women of Today organization. Several months ago, Cathy was named Raytown's Outstanding Woman Leader by the local group, Raytown Women of Today.

Upcoming Member Events



AT THE JUNE MEMBERSHIP LUNCHEON !!!

One of the most valuable benefits of Chamber membership is the opportunity to share about your business and learn about other businesses in the community. For our August membership luncheon, we are inviting members to participate in a fast-paced networking session with nine other members.

To get the most from this program:

- ✦ Bring brochures, materials or giveaways for nine people.
- ✦ Be prepared to share about your business for three minutes.
- ✦ Invite a non-member to experience Chamber benefits.
- ✦ Remember, more representatives can spread your message to more groups!

WHEN: Wednesday, June 23 at 11:30am

WHERE: RQS Education & Conference Center,
10750 E. State Route 350

Lunch Sponsor:



**POWER ON TECH-
NOLOGIES**

LUNCHEON RSVP POLICY

- Reservations *must* be made by NOON on the Monday before luncheon.
- After the deadline, there will be a \$3.00 extra charge.
- No shows will be invoiced with a \$2.00 fee added.

MORNING COFFEE (NO COFFEE IN JUNE)

Mark your calendars: **Tues., July 20** - next month's "Morning Coffee" will be held at **Clark's Appliances** at 9715 E. 63rd Street. Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.







5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
www.raytownchamber.com

Prsrtd Stnd
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Kansas City MO 64133

DATED MATERIAL

JUNE 2010

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1	2	3	4	5
6	7	8	9	10 7:15am Board of Directors Meeting	11 RAYTOWN SUMMERFEST & BBQ Cookoff <i>Grillin' is Good Fun!</i>	12
13	14 Flag Day 	15	16 8:00am Membership Dev. Cmte Meeting	17	18 CHAMBER OFFICE CLOSED	19
20 Father's Day 	21 12:00pm ▶ DEADLINE ◀ For lunch Reservations	22 CHAMBER OFFICE CLOSED	23 11:30am MEMBERSHIP LUNCHEON	24	25	26
27	28	29	30			